

# TEE ROGERS

SERVICE-FOCUSED  
SALES PROFESSIONAL



## PERSONAL PROFILE

I am a heart-centered, client-first sales professional committed to making a difference for both the clients and the company I have the honor to serve.

## EXPERIENCE SNAPSHOT

### Funeral Pre-Planning

*Dignity Memorial | Dec 2019- present*

- Develop and manage community partnerships
- Organic lead generation, serve company leads
- Educate and serve sales clients

### Coordinator, projects & events

*UCF | May 2004 - May 2019*

- Manage university United Way Campaign
- Committee / project / event / team leadership
- Oversee interns, policies, website, office security, division assessment team, and other VP office activities and procedures.
- Develop and manage community and intercampus relationships

## EDUCATION AND TRAINING

### Armstrong State University (now GSU)

*BA in English, Minor in Philosophy*

- Suma Cum Laude, Sigma Tau Delta, Founder & President Philosophy Group

### Current Relevant Training

- Certified Senior Advisor (CSA) Candidate
- CPSP (NASP Certified Sales Professional)
- InSight Certified Funeral Celebrant

Detailed Resume: [tee-rogers.com/resume](http://tee-rogers.com/resume)

## CONTACT ME AT



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## SKILLS SUMMARY

- Service-focused Sales
- Inquisitive Communication
- Organization, Time Management
- Presentation skills
- Written and verbal Communications
- Process Improvement

## AWARDS RECEIVED

- 2022 - Outstanding DEI Leader, Orlando Pride in Business Awards
- Annual "Century Club" sales recognition (2021, 2022, 2023)